

Audio: http://descarga.lingoacademy.es/Lingolinks/Shark.mp3

1. Answer the questions as either *true (T), false (F)* or *not mentioned (NM)*.

- 1. The inventor is looking for an investment of \$25,000 dollars.
- 2. The product is patented.
- 3. The inventor has already sold a significant number of his inventions.
- 4. The inventor's mother-in-law gave him the idea.
- 5. Production costs are extremely low
- 6. The inventor has taken his invention to supermarkets.
- 7. The inventor wants to license the product rather than manufacture.
- 8. The first offer meets the inventor's investment target.

2. Listen to the recording again and complete the phrases from the inventor's pitch with the correct word or phrase.

1. I'm ______ a \$40,000 investment for 25% ______ in my company.

2. It ______ when it comes to solving a common problem that everybody in the world has.

3. How do you get rid of things that are stuck on your floors that ______ come up.

4. You ______ have a great broom, ______ with the push of the handle, now you've got a built-in scraper.

5. So, _______ is that when someone comes across something like this...

6. You scrape, sweep and go.